



The Remodelers Conference + EXPO 2024

<https://pro-ne.org/the-remodeling-conference/>

Friday, February 2, 2024

The Verve Hilton, 1360 Worcester, Rte. 9., Natick, MA 01760

### AGENDA Track I: Signature Event

- 6:30-7:00 Check-in / Continental Breakfast
- 7:00-9:00 Session I & II- Code Review I & II
- 9:15-10:15 Session III – Energy
- 10:30-11:30 Session IV- Elective
- 11:30-1:00 Lunch & Vendor Expo**
- 1:00-2:00 Session V – Business Practices
- 2:15-3:15 Session VI – Workplace Safety
- 3:30-4:30 Session VII – Business Practices

If you have a MA CSL license, you will receive CEU credits for the sessions you attend. Please be sure to sign in for each session and provide your CSL#.

### AGENDA Track II:

All attendees are welcome to attend one or both of the following TRACK II offerings.

#### **11:30-1:00 Lunch & EXPO 2024**

20+ PRO NE Exhibitors showcasing some of the finest products and services offered to the industry – taking place during the conference’s extended lunch period - vendor raffles, networking opportunities and lunch buffet.

Need a headshot? Veronica Jay Photography will be hosting a portrait booth at the Expo. Schedule your Executive Portrait Session with Veronica today at [Veronica@onsitestudios.com](mailto:Veronica@onsitestudios.com).

#### **1:00-2:00 Women in Residential Remodeling Discussion**

Description: There Are LOTS of Ways to Negotiate Successfully (and you might have more skill than you think): In this session, Sheehan Phinney attorney Karen Whitley shares personal narrative and relevant experience as a female litigator and negotiator. True, there are some basics when it comes to “good” negotiating” (tools and tricks)-- Karen will offer impactful insights to help increase everyone’s personal abilities in this area. But, also true, there is no one right way. Different types of effective negotiators do exist. This workshop is a chance to gain an understanding of your own style, a way to evaluate who you might be up against on the other side of that negotiation table, and how to work towards a common goal.

*For more information visit <https://pro-ne.org/the-remodeling-conference/>*

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